



Services for India

PREPARATION

Fact finding / Executive visit

- Selection and meeting of potential clients, partners, suppliers, dealers, distributors, local authorities and stakeholders for hands-on market surveys
- Our services range from arranging visits to providing consultants, translators and guides.

Feasibility study

Preliminary analysis to determine and document if a project is viable

Market research

We systematically collect, assemble and scrutinize information about competitors, market structure, products, pricing, government regulations, economic trends and technological advances.

Strategies, concepts & plans

Market entry strategy, concepts and scenarios, business planning, action plans

IMPLEMENTATION

Company formation

- We provide services for the formation of a company. We take care of the incorporation by arranging the necessary permits, certificates and licenses for any type of legal entity. We also help with the drafting of Articles of Association, Memorandum of Association, and collaboration agreements.
- Company formation with 100% foreign capital or with an Indian partner (Joint Venture)

Joint venture & other entry options

- We assist companies in identifying and partnering with suitable Joint Venture candidates and also in the negotiation process, finalization of deal and drafting of Joint Venture Agreement.
- Liaison office (representation office) - Project office - Branch office - Mergers & acquisitions

Sales, distribution and supply network structure;

partner search and selection

We prepare a list of potential dealers, distributors, suppliers by using multiple sources and references. Then with the client we proceed with the partners' selection.

Personnel search and recruitment support

We search for potential candidates, screen and shortlist them, take their interviews and, along with our customers, select and recruit the most adequate ones.

Factory installation/turnkey project

- Set up of complete manufacturing facilities (Equipment purchasing, tendering, design and construction supervision)

- A turnkey project includes prospection visits, licenses and permits application, land selection and acquisition, site construction, equipment procurement, production line set-up

INNOVATION

Innovation and market transfer

Take advantage of the strong dynamics of innovation transfer over 40 product group worldwide

Product development & design

- We do the complete and systematic follow up of the product development stage.
- We follow systematic procedures for product development according to the most rigorous industry practices.
- We coordinate the transfer of information between customer and supplier, follow up the development of jigs and tools involved, carry out first samples inspection reports and product validation as per the Project Plan agreed by the customer.
- We closely monitor the deadlines of the different development phases. Regular supplies will start only after getting the samples or prototypes approved by the client.

OTHER SERVICES

Business centers

Our offices are equipped with all the modern amenities required for business operations. Apart from the infrastructure you will have the opportunity to daily access and interact with our consultants.

Legal consulting

We carry out legal consulting and assessment for various approvals, licenses, permits, incorporations, listing and administrative requirements, necessary for engaging in certain activities.

Sourcing & trading

- Sourcing of materials and components, supplier selection and trade support
- We help our customers to take the best decisions regarding price negotiations of their purchases.

Outsourcing

- We search for potential suppliers according to the defined profile and assess them on the base of their quality standards, technology, certifications, production capacity and market reputation.
- We help our customers to take the best decisions regarding rate negotiations of their purchases.